

To whom it may concern

10 October 2017

## Invitation

### **Dialogue seminar: Rethinking bus procurement models to achieve greater fleet flexibility, and faster implementation of new technology**

- UITP side event:** *Dialogue seminar with Ruter (Oslo, Norway) - hosted by UITP and integrated with UITP Busworld conference*
- Organizers:** *Ruter As and UITP, with the support of Public Transport Norway, the Norwegian PTA association*
- Moderator** *Dr. Axel Volkery, Policy officer Clean Transport, European Commission, DG MOVE*
- Key speaker:** *Bernt Reitan Jenssen, the CEO of Ruter As, Oslo*
- Location:** *Busworld, Kortrijk, Belgium (the event will also be streamed live)*
- Registration:** [Please sign up here](#)

**Tuesday 24<sup>th</sup> of October 2017, 11:30-13:30**

*Light lunch will be served*

- 11:30 - 11:50** Ruter's plans for large scale implementation of zero emission and autonomous vehicles. *Bernt Reitan Jenssen, CEO of Ruter As*
- 11:50 - 12:00** How to achieve greater fleet flexibility and ensure faster implementation of new technology? Do we need to rethink existing bus procurement models? *Kåre Riseng, Head of Development Procurement, Ruter As*
- 12:00 - 12:15** The advantages of French bus procurement models. *François VAUXION, Head of bus rolling stock procurement, RATP Group*
- 12:15 – 12.30** Procuring Electric buses in the Netherlands. *NN, Public Transport Authority Vervoerregio Amsterdam (tbc)*
- 12:30 – 13.30** **Panel discussion** moderated by Dr Axel Volkery with participants from bus manufacturer associations ACEA and CLCCR (tbc), PTA's and PTO's. Audience comments and questions are encouraged and welcome. An interactive solution for asking questions and giving comments will be provided.



## Information about Ruter and the key issues to be addressed at the seminar

[Ruter As](#) is the public transport authority (PTA) for public transport in Oslo and Akershus in Norway, and is owned by [Oslo municipality](#) (60 %) and [Akershus County Council](#) (40 %). Ruter owns no buses, trams, ferries or Metros. The transport itself is performed by various operator companies under contract with Ruter. The Metro and the Oslo tram contracts are directly awarded to the municipal owned operator, whereas contracts for bus and boat services are awarded after competitive tendering. Ruter procures services from bus operators under PSO (Public Service Obligation), with a contract life span of 7-10 years.

Ruter has ambitious plans for implementing zero emission vehicles and autonomous vehicles, as soon as they are commercially available. Today's contract model makes it challenging to change all, or major parts, of the bus fleet during the contract period.

Therefore, Ruter wants to establish new contracts models, within the framework of public procurement, that provide more flexibility. Among the issues Ruter wants to address at the dialogue seminar is:

- Could leasing companies provide a more flexible “on-demand” fleet of vehicles for the PTA’s or the operators (global fleet management, more like the airline industry)?
- Should the PTA buy or lease the vehicles, so that the operator’s responsibility will be limited to maintenance and operations?
- Are there other ways to increase flexibility in the contracts to ensure that Ruter can implement new solutions as soon as they are commercially available, and not have to wait until the contract expires?

The seminar is organized as part of the UITP Busworld conference by Ruter and the association of PTA’s in Norway; Public Transport Norway, <https://kollektivtrafikk.no/>

## Registration and practical information

To participate, please sign up before the **17<sup>th</sup> of October** by clicking [here](#).

*Please note that that the seminar is hosted by UITP <http://www.uitpxbusworld.uitp.org/> Participation at the UITP Busworld conference (or exhibitor access) is necessary to get admission to the dialogue seminar. Registration is also required if you want to attend the live streaming of the event.*

If you have any questions, or need more information, please contact event coordinator Kjetil Vrenne by e-mail ([kjetil.vrenne@ruter.no](mailto:kjetil.vrenne@ruter.no)).