# Dialogue Conference

Last Mile services, parcel logistics and home delivery of goods

02.09.2021 0830 - 12.00

### Welcome

#### **Video Rules**

Microphone off

#### Questions

- All presenters will have 15 minutes
- Please use the chat if you have any questions

### **Next Step**

 After the conference, you might be invited to a further 1:1 dialog at Ruters discretion

#### Schedule:

08.30 – 09.00 : Welcome, Background and introduction

09.00 - 10.00: First Four Presentations

10.00 – 10.15 : Digital Coffee Break

10.15 - 11:45: Next six Presentations

11:45 – 11:50 : Summary, Q/A and next step

### **Sharing is Caring**

 All presentations will be shared at kollektivanbud.no after the conference



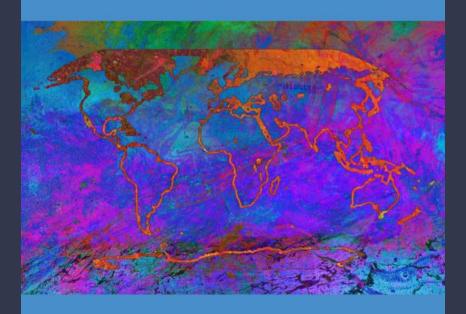


## The mobility sector is changing

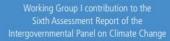




# Climate Change 2021 The Physical Science Basis









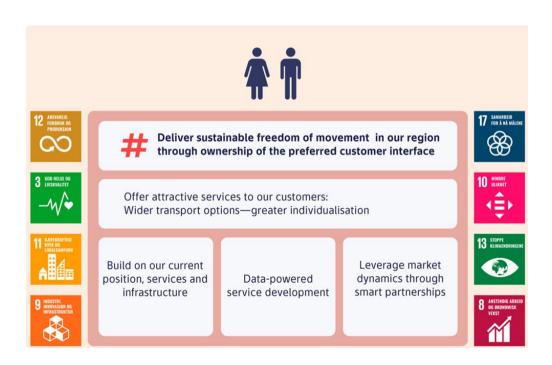




We need to work together with our customers

### Our vision:

## Sustainable freedom of movement



Ruter#



# **Understanding our customers' needs**

# **Developing new services**



Existing areas



Hybrid solutions



Tram and Subways

Ruter#

# **Developing new services**



Digital Services



Combined people and Parcel last mile

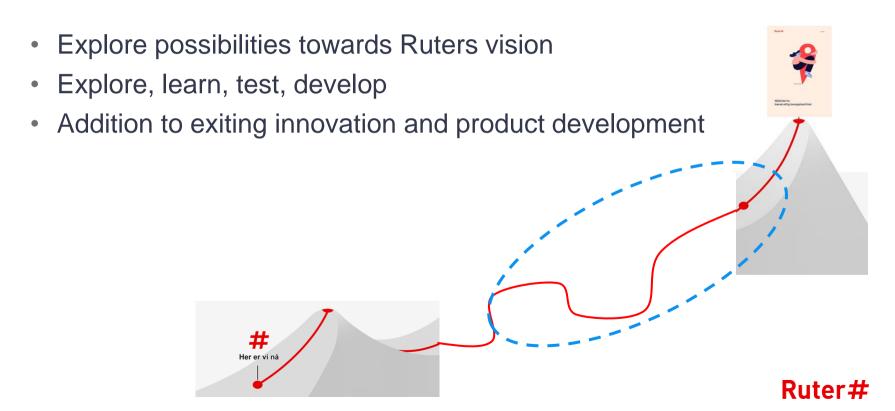




Co-Loading

Ruter#

### Radical Innovation in Ruter



### We need your help!

Suppliers and innovators of all kinds are essential for Ruters work on our radical innovations portfolio

We need to listen, learn and work with others

- In order to do so we expect to continously have:
  - Open Pitch Sessions
  - Dialogue Conferences on selected themes
  - Test and experimentation with partners
  - Monitor market, innovations and techdevelopment in order to assess themes and concept for further exploration











### Over to You!

#### Schedule:

09.00 - 10.00 : First Four Presentations

09.00 - 09.15 : #1 CityQ, Morten Rynning

09.15 - 09.30 : #2 Alstom, LAPALUS Didier

09.30 - 09.45 : #3 **Zoopit**, Bryan Quinn

09.45 - 10.00 : #4 Yandex, Teimur Bagirov

10.00 - 10.15 : #5 **Pic-App**, Pelin Smines

10.15 - 10.30 : #6 Schibsted Distribusion, Janicke Asakskogen

10.00 – 10.15 : Digital Coffee Break

10.15 – 11:30 : Next seven Presentations

10.15 - 10.30 : #7 **MixMove**, Jan Tore Pedersen

10.30 - 10.45 : #8 BetaMobility, Johan Høgåsen-Hallesby

10.45 - 11:00 : #9 **iBoxen**, Tim Jörnsen

11.00 - 11.15 : #10 **Nimber**, Jon Martin Tafjord

11.15 - 11.30 : #11 **TrapezeGroup**, Christian Erikstrup

11:30 - 11:40 : Summary, Q/A and next step

#### **Focus Areas during presentation**

- Company presentation (short)
- What opportunities do you see to reach sustainable mobility?
- What is your vision within Last Mile services, Parcel and home delivery?
- Thoughts on Public-Private Partnership (PPP), collaboration with Ruter, solution integration and data exchange.

**PS:** Remember that you will share your presentation on Teams from your PC. We just have a copy for sharing on kollektivanbud.no later this week:)



### **Summary**

### Thank you for participating!

### **Sharing is Caring**

- All presentations will be shared at kollektivanbud.no after the conference
- Minutes from the conference will also be shared

### **Next Step**

- After the conference, you might be invited to a further 1:1 dialog at Ruters discretion
- If you have any questions please contact us;
   Project manager Magnus Bergkvist Sørensen,
   magnus.bergkvist.sorensen@ruter.no

