

Supplier conference

Ticket Vending Solutions

Oslo, 2016-05-23

Terje Storhaug Director IT Service Development and System Management

Ruter#

Agenda

12:00	Introduction	Terje Storhaug	Director, IT Service Development & System Management
12:10	Ruter – the PTA in Oslo and Akershus	Endre Angelvik	CIO
12:30	Ticket Vending Machines as a sales channel	Claes Kanold	Director, Ticketing & Payment Solutions
12:50	Break		
13:00	Supplier presentations		(5-10 minutes each)
15:00	END of conference		

Also present...

Marit Rosenvinge	System Owner – Ticketing Systems
Erik Englund	System Manager – Card-based ticketing systems
Gunilla Grimsgaard	Project Manager
Beth Stensen	Customer Information (Sales & marketing department)
Wenche Pedersen	Customer Information (Sales & marketing department)

Purpose of the conference

Target audience for the conference are all potential suppliers of TVMs and adjacent services. Ruter consider the following to be essential output for this conference:

- Challenge market participants to give input on how Ruters needs can be clearly defined, how these needs can be fulfilled and what the market can offer in terms of innovative and cost efficient solutions
- Give potential suppliers a better understanding of Ruters Challenges and provide input and advice on how these challenges can be handled moving forward
- Inform the market about Ruter

Vendor presentations – focus areas

- How can Ruter maintain a cost efficient TVM channel with a small and declining share of the sales?
 - What are the key design issues to address this challenge?
 - What are the key operational/life-cycle issues to address this challenge?
- How can such a cost efficient TVM channel still be flexible and adaptable, without driving cost upwards?
- What possible ownership and operating models should Ruter consider if Ruter decides to move forward with a procurement process (buy, lease, rent, TVM-as-a-Service, shared vending services, etc)?
- What functionality should Ruter consider in a TVM that could help us improve our services?
- What do you consider important that Ruter do, and how,

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